

CATCHER

# **Catcher Technology**

## **2014 Q4 Earnings Conference**

**2015/03/19**

# Disclaimer

This presentation contains “forward-looking statements”- that is, statements related to future, not past, events. In this context, forward-looking statements often address our expected future business and financial performance, and often contain words such as “expects” , “anticipates”, “intends”, “plans”, “believes”, “seeks”, or “will”.

Forward-looking statements involve inherent risks and uncertainties. We caution you that a number of important factors could cause actual results to differ materially from those contained in any forward-looking statement. Such factors include, but are not limited to: our highly competitive environment; the cyclical nature of our business; our ability to develop new products; and our successful execution in new business developments.



# 4Q14 Business Review



# 4Q 2014 Consolidated P/L

(In NTD mn)	4Q14		3Q14		q-q
	<i><b>Amount</b></i>	<i><b>%</b></i>	Amount	%	
<b>Revenue</b>	<b>17,014</b>	<b>100.0%</b>	14,529	100.0%	17.1%
<b>Gross Profit</b>	<b>8,147</b>	<b>47.9%</b>	7,094	48.8%	14.8%
<b>Op. Expenses</b>	<b>1,945</b>	<b>11.4%</b>	1,637	11.3%	18.8%
<b>Op. Profit</b>	<b>6,202</b>	<b>36.5%</b>	5,457	37.6%	13.6%
<b>NPBT</b>	<b>7,956</b>	<b>46.8%</b>	6,293	43.3%	26.4%
<b>NPAT</b>	<b>6,438</b>	<b>37.8%</b>	4,811	33.1%	33.8%
<b>EPS (NTD)</b>	<b>\$ 8.41</b>		<b>\$ 6.36</b>		2.05
<b>EBITDA</b>	<b>7,897</b>	<b>46.4%</b>	6,866	47.3%	15.0%

•EBITDA = Operating Profit + Depreciation + Amortization



# 4Q 2014 vs 4Q 2013 P/L

(In NTD mn)	4Q14		4Q13		y-y
	<i>Amount</i>	%	Amount	%	
<b>Revenue</b>	17,014	100.0%	13,115	100.0%	29.7%
<b>Gross Profit</b>	8,147	47.9%	5,468	41.7%	49.0%
<b>Op. Expenses</b>	1,945	11.4%	1,355	10.3%	43.5%
<b>Op. Profit</b>	6,202	36.5%	4,113	31.4%	50.8%
<b>NPBT</b>	7,956	46.8%	4,597	35.0%	73.1%
<b>NPAT</b>	6,438	37.8%	3,472	26.5%	85.4%
<b>EPS (NTD)</b>	\$ 8.41		\$ 4.62		3.79
<b>EBITDA</b>	7,897	46.4%	5,549	42.3%	42.3%

•EBITDA = Operating Profit + Depreciation + Amortization



# 2014 Consolidated P/L

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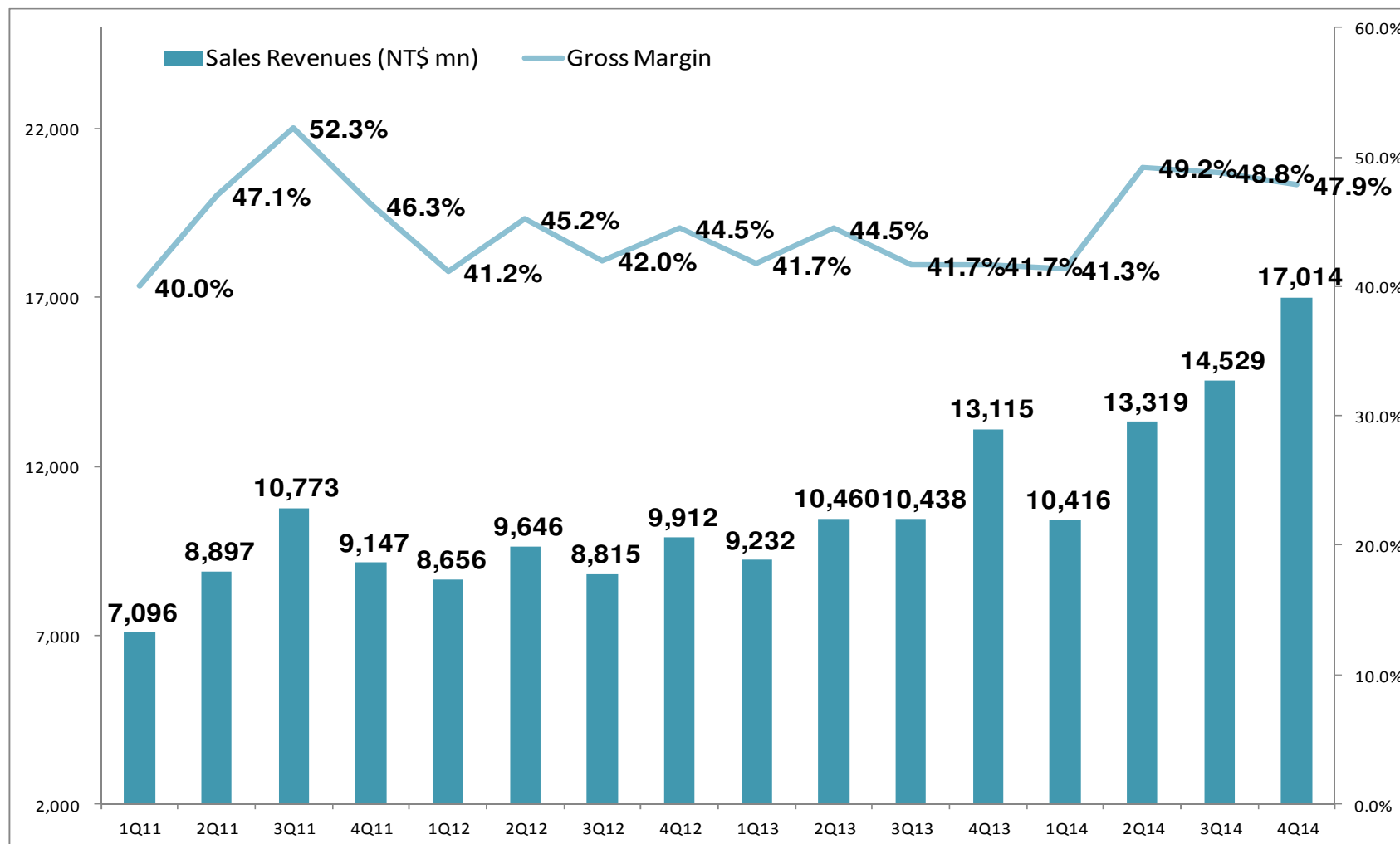
(In NTD mn)	2014		2013		y-y
	<i>Amount</i>	<i>%</i>	<i>Amount</i>	<i>%</i>	
<b>Revenue</b>	<b>55,277</b>	<b>100.0%</b>	<b>43,246</b>	<b>100.0%</b>	<b>27.8%</b>
<b>Gross Profit</b>	<b>26,101</b>	<b>47.2%</b>	<b>18,321</b>	<b>42.4%</b>	<b>42.5%</b>
<b>Op. Expenses</b>	<b>6,076</b>	<b>11.0%</b>	<b>4,405</b>	<b>10.2%</b>	<b>37.9%</b>
<b>Op. Profit</b>	<b>20,025</b>	<b>36.2%</b>	<b>13,916</b>	<b>32.2%</b>	<b>43.9%</b>
<b>NPBT</b>	<b>23,545</b>	<b>42.6%</b>	<b>17,528</b>	<b>40.5%</b>	<b>34.3%</b>
<b>NPAT</b>	<b>17,877</b>	<b>32.3%</b>	<b>13,801</b>	<b>31.9%</b>	<b>29.5%</b>
<b>EPS (NTD)</b>	<b>\$ 23.52</b>		<b>\$ 18.38</b>		<b>\$ 5.14</b>
<b>EBITDA</b>	<b>26,092</b>	<b>47.2%</b>	<b>19,141</b>	<b>44.3%</b>	<b>36.3%</b>

•EBITDA = Operating Profit + Depreciation + Amortization

•EPS was calculated based on 2014 weighted average shares of 760,097 K

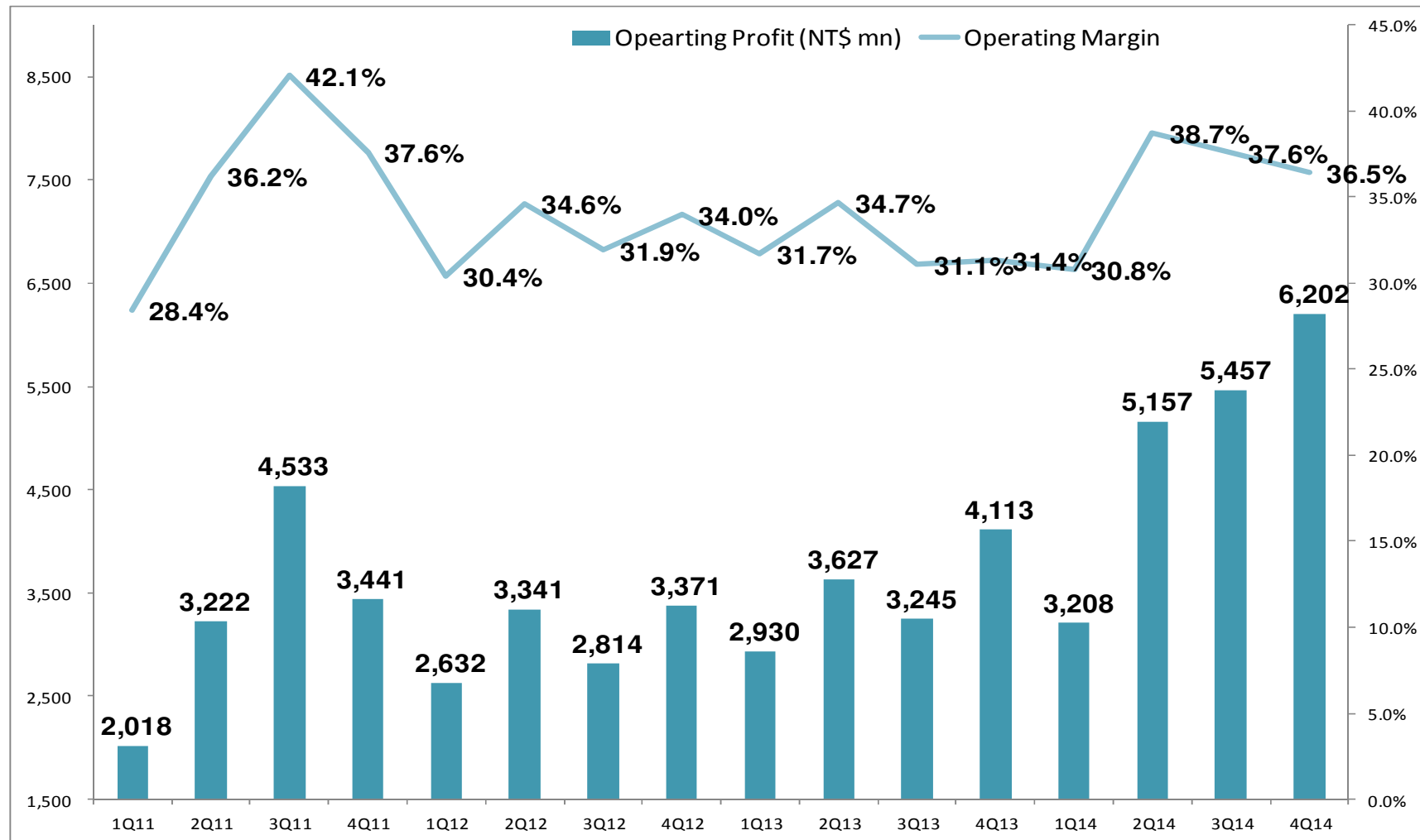


# Quarterly Revenue & GP Margin CATCHER



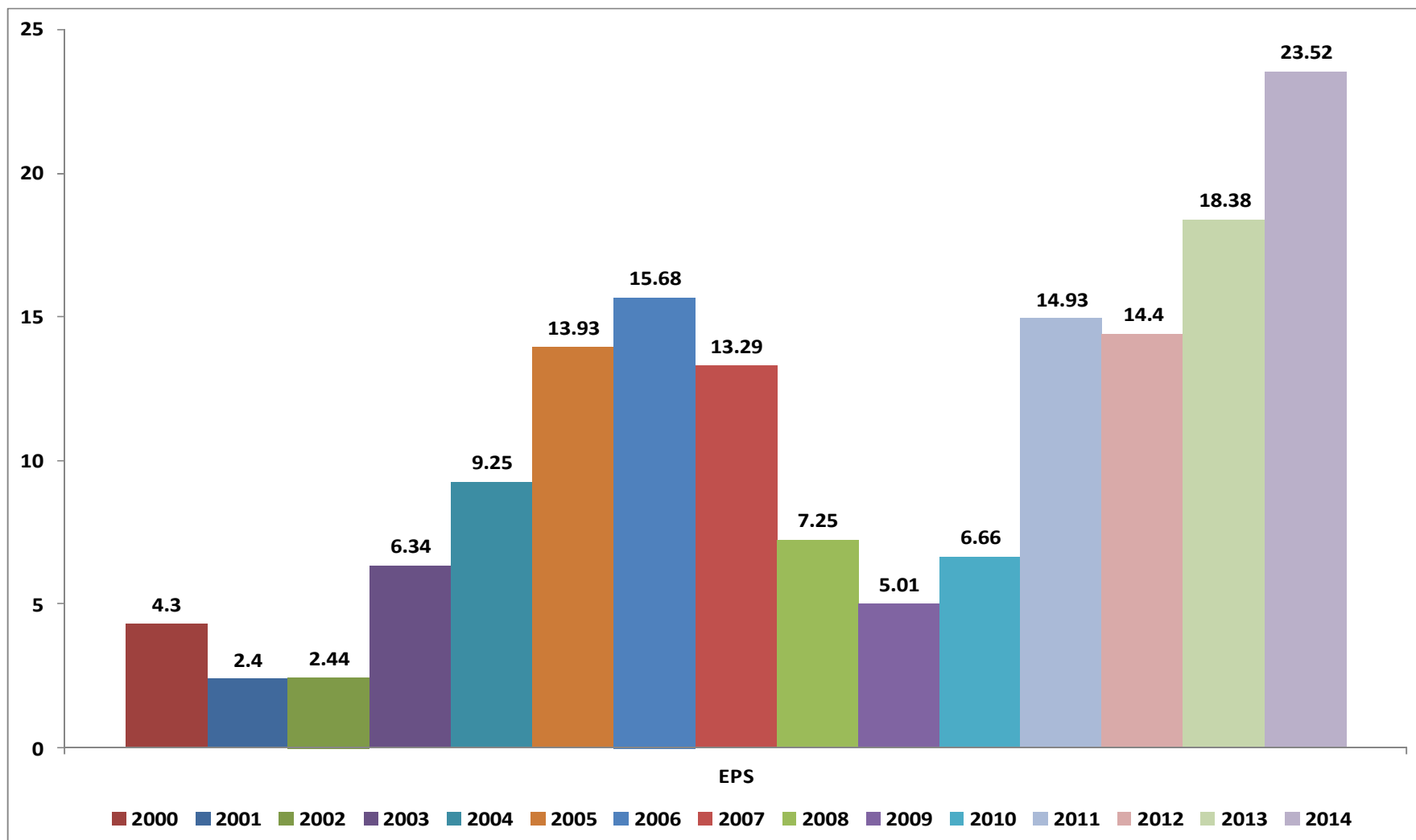
# Operating Profit & Margins

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# 2000-2014 EPS Trend



# Consolidated Balance Sheet \* IFRS

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(In NTD mn)

	4Q14		3Q14		4Q13	
<b>Total Assets</b>	<b>136,965</b>	<b>100%</b>	<b>118,769</b>	<b>100%</b>	<b>105,379</b>	<b>100%</b>
Cash	48,119	35%	48,192	41%	39,378	37%
Current Asset	79,878	58%	72,199	61%	65,347	62%
Fixed Asset	45,405	33%	35,473	30%	34,903	33%
<b>Total Liabilities</b>	<b>40,876</b>	<b>30%</b>	<b>33,359</b>	<b>28%</b>	<b>31,699</b>	<b>30%</b>
Current Liab.	32,180	23%	27,494	23%	31,575	30%
Other Liab.	8,695	6%	5,864	5%	124	0%
<b>Shareholders Equity</b>	<b>95,898</b>	<b>70%</b>	<b>85,231</b>	<b>72%</b>	<b>73,509</b>	<b>70%</b>
<b>Total Liab. &amp; Equity</b>	<b>136,965</b>	<b>100%</b>	<b>118,769</b>	<b>100%</b>	<b>105,379</b>	<b>100%</b>
<b>BVPS</b>	<b>126.2</b>		<b>112.6</b>		<b>98.2</b>	

•BVPS was calculated based on 2014 weighted average shares of 760,097k



# Cash Flow

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(NT\$ mn)	2014	2013
Beginning Balance	39,378	45,400
Cash from operating activities	26,983	20,116
Depreciation & Amortization	6,067	5,225
Cash from investing activities	(15,880)	(10,728)
Capital Expenditure	(20,212)	(9,629)
Cash from financing activities	(5,479)	(16,586)
Short-term & Long-term loans	(1,730)	(11,736)
FX Impact	3,117	1,176
Change in cash	8,741	(6,022)
Ending Balance	48,119	39,378
EBITDA	26,092	19,141
Free Cash Flow	6,771	10,486

\*EBITDA=Operating Profit+Depreciation+Amortization

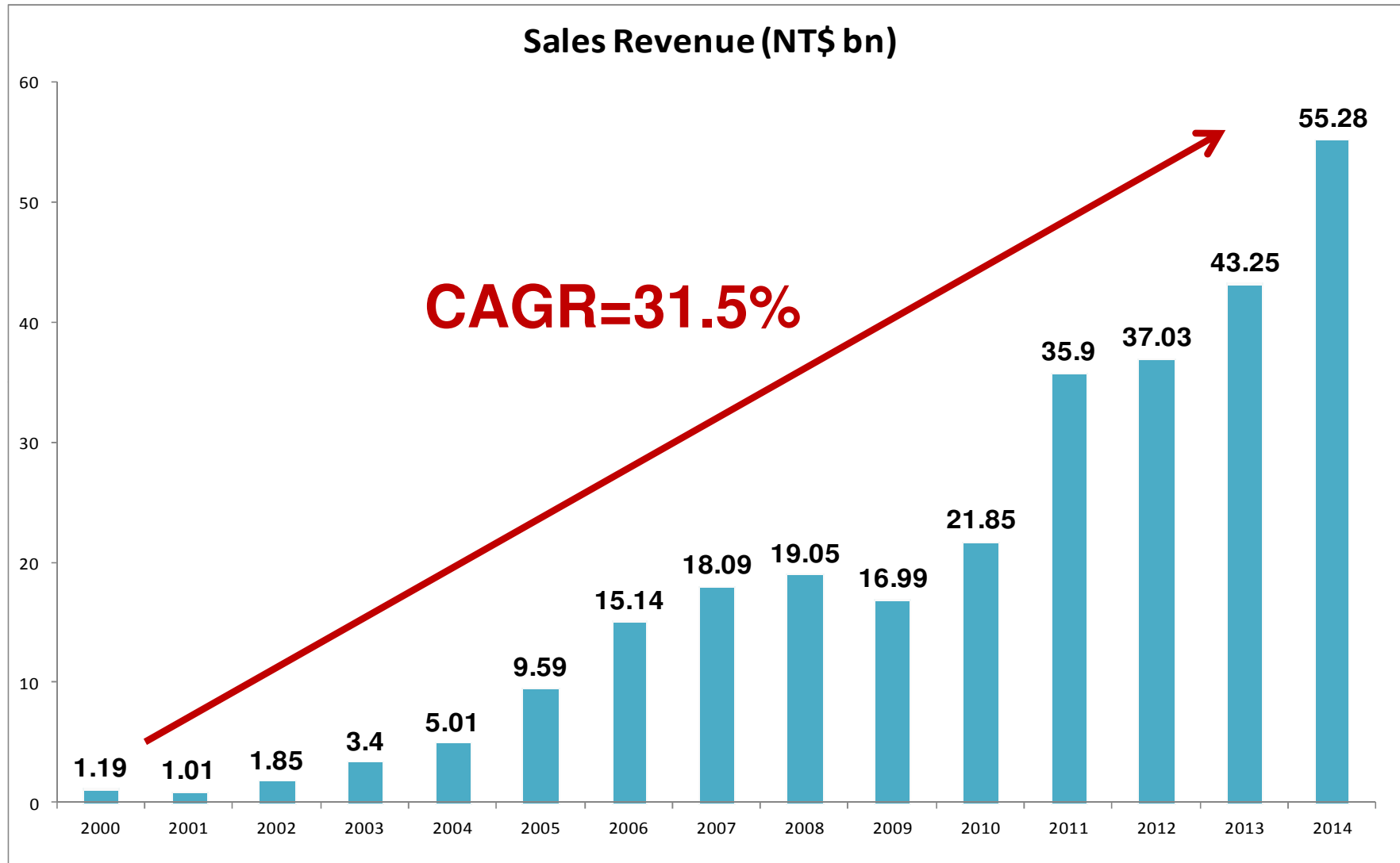
\*Free cash flow=Cash from operating activities-Capital Expenditure



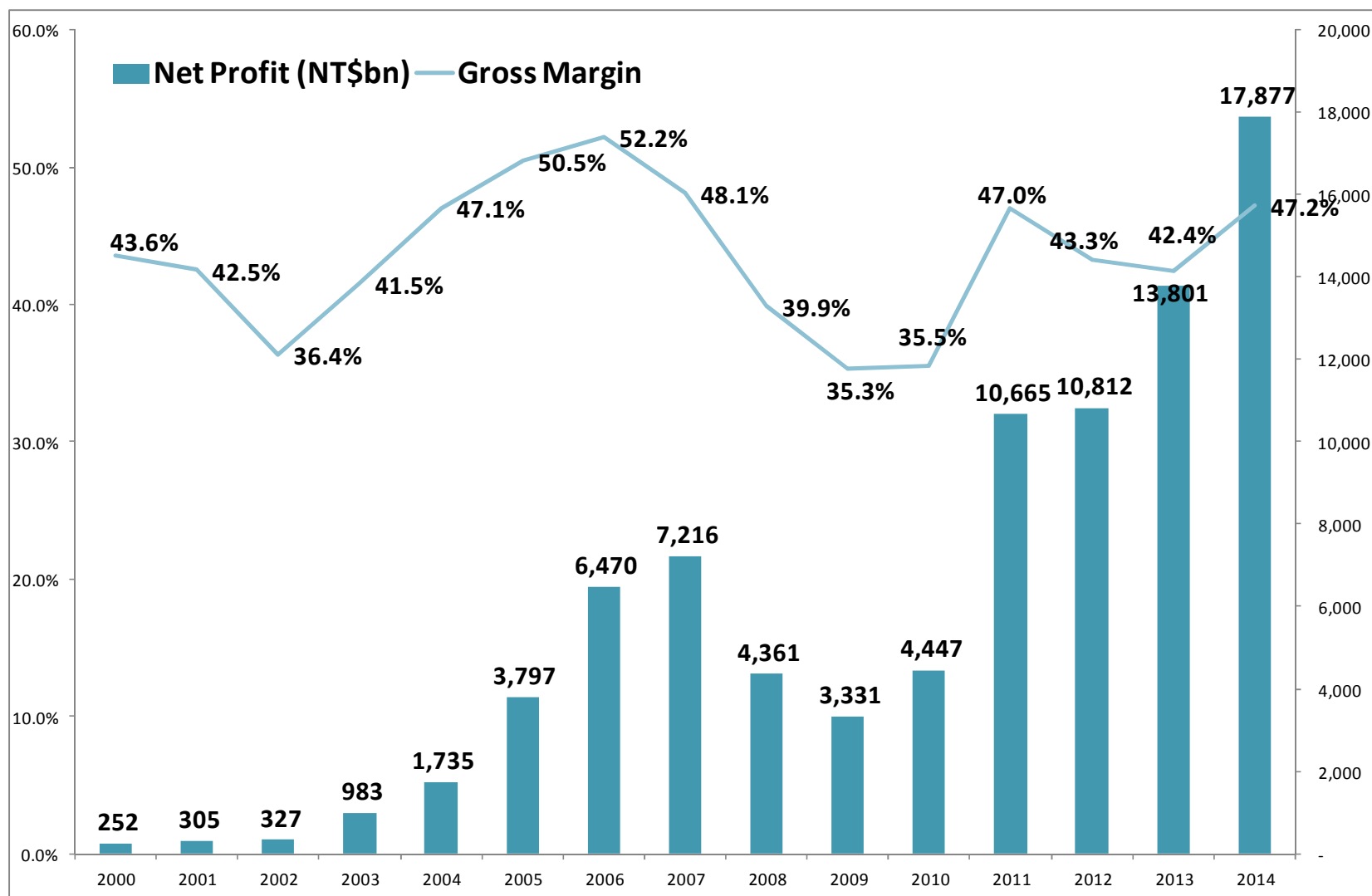
# Appendix



# Annual Revenue (2000 ~ 2014) <sup>CATCHER</sup>



# Gross Margin & Net Profit (2000~ 2013)



# Catcher Technology

## – Innovative Leader in Casing

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